

Kentucky Cable & Telecommunications Conference Lexington

Presenter Mike Hayden, Chief Operating Officer Kentucky Communications Network Authority 8.30.16



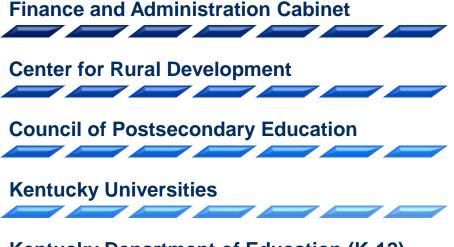
Getting Started

Kentucky Partners

Original Core Leadership Team







Project Consultant* ctc technology & energy

engineering & business consulting

Kentucky Department of Education (K-12)

*The Commonwealth leveraged a nationally known third party, Columbia Telecommunications Corporation Technology & Energy (CTC), as technical advisors.



Other State Networks

ARE-ON 🌌













Kentuckyvired ... IS...

- A state-owned physical fiber optic network; conduit for transmitting data.
- Open access; providers can connect equipment to KYW then build fiber to homes and businesses in a community.
- Wholesale provider of network capacity to providers; frees providers to invest in extending local fiber networks & growing their customer base.
- Presence in all 120 counties.
- Combining public and private funding resources.

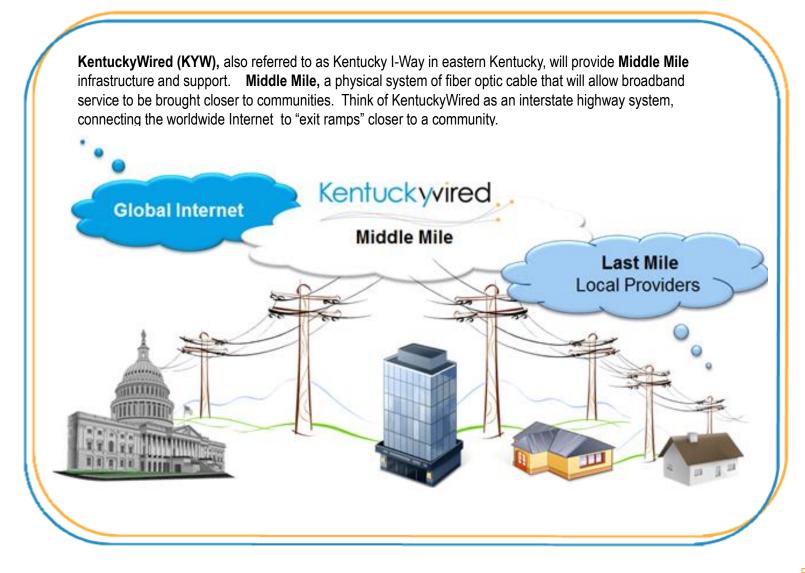
Kentuckyvired ... IS NOT ...

• An Internet service provider to individuals.

• Building fiber to individual homes or private businesses.

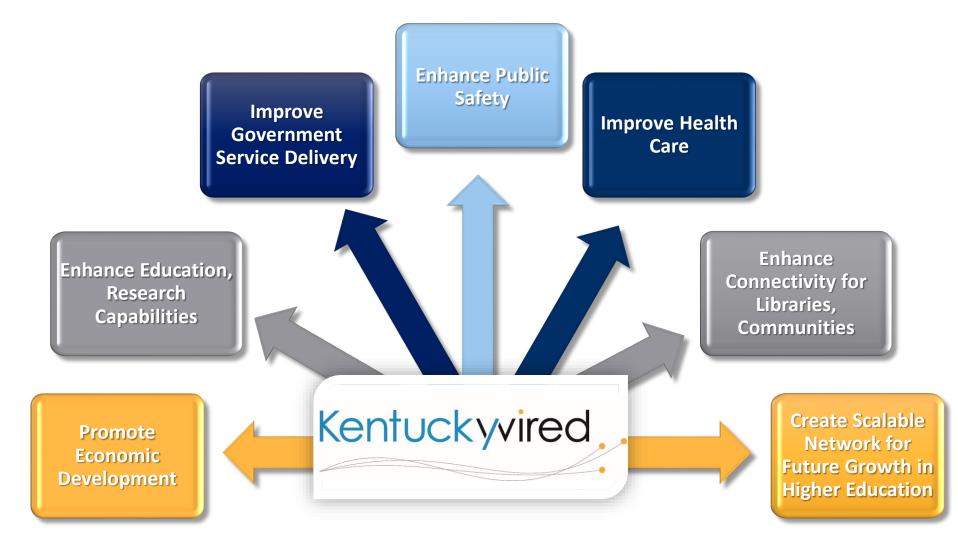


Middle Mile Infrastructure

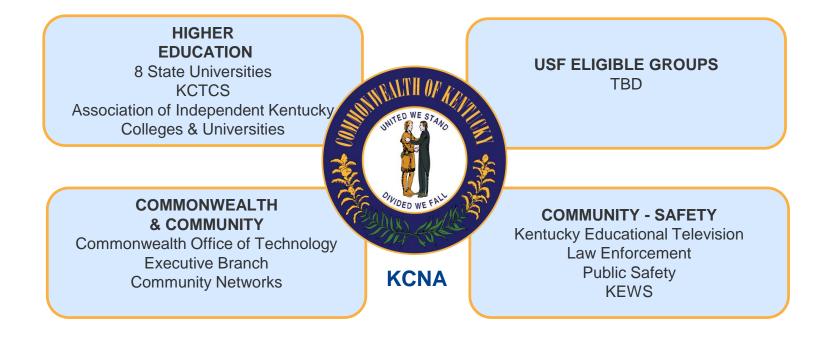




Potential Benefits

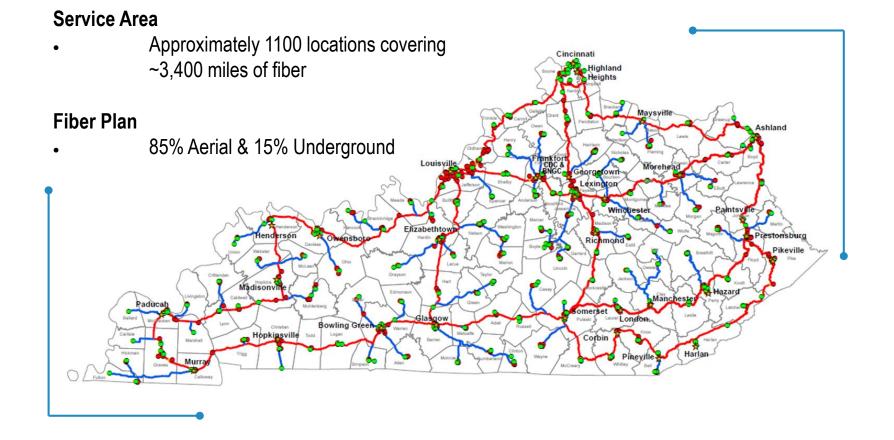


User Groups





Map*





Partners

First 🚟

FUJITSU

Vendor Commitment

- 100+ Crews statewide
- 60% Local labor
- 8-12 % Minority hire
- ~\$175M Kentucky contracts

MACQUARIE

BLACK & VEATCH Building a world of difference.

Jobs

Construction phase through 2018

- ~690 FTEs (at Peak)
 - ✓ Engineering
 - Construction Management
 - ✓ Field Crews

Jobs through life of the contract

~20 FTEs

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- ✓ Executive
- ✓ Engineering
- ✓ Management
- ✓ Administration
- ✓ Skilled Technicians



Partnerships

KentuckyWired Consortium

KentuckyWired Operations Company, LLC Ultimate Responsibility for Project Obligations, Project Management, Project Financing

NG-KIH Design-Build Co, LLC

Network Design, Construction, Service Migration

LTS Kentucky Managed Technical Services LLC

Network Operation, Network Refresh, Performance Deductions, Reporting



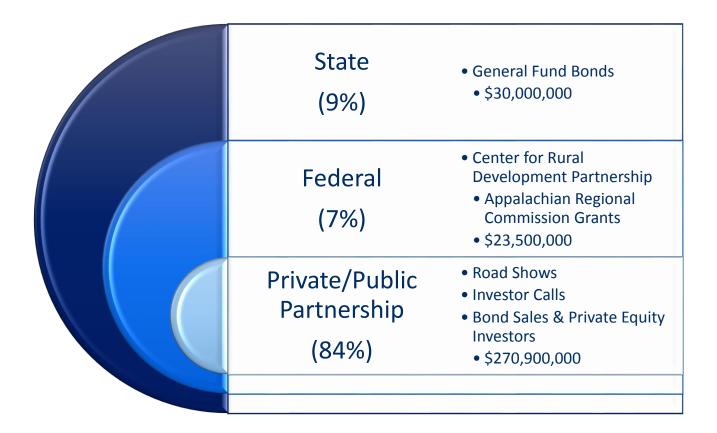






Funding

Total Construction Financing \$324,400,000





Website:www.kentuckywired.ky.govEmail:KentuckyWired@ky.govTelephone:(502) 782-9549



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Announcements

Commonwealth Enters into a Strategic Agreement with Cincinnati Bell

Part of the KentuckyWired initiative, project construction costs will be reduced by approximately \$3,000,000

FRANKFORT, KY (June 3, 2016) – Kentucky Communications Network Authority (KCNA) today announced the

Commonwealth will enter into a strategic agreement with Cincinnati Bell to partner on broadband network construction in northern Kentucky.

Cincinnati Bell provides integrated telecommunications solutions – including voice, data, high-speed Internet and video – to consumers and business customers across Greater Cincinnati and Northern Kentucky.

"Kentuckians will benefit from this agreement in two ways," said executive director Chris Moore. "Firstly, by partnering with Cincinnati Bell and leveraging existing infrastructure, project construction costs will be reduced by approximately \$3,000,000. The agreement highlights our ongoing commitment to work with existing infrastructure companies to efficiently and economically improve broadband services in the Commonwealth."

When is KentuckyWired coming to my county?

Get schedule information <u>here</u>. Keep in mind this list is subject to change, as the design and build stages are still in their early stages. This schedule will change based on relocation of offices, building renovations and other changes made during the site verification process. Download the network map <u>here</u>

Recent Events



Executive Director, Chris Moore, testified at the August 1st meeting of the Interim Joint Committee on Appropriations and Revenue – Budget Review Subcommittee on General Government, Finance, and Public Protection.

